



Sales Representative

Are you a driven and enthusiastic professional looking to join a thriving organisation? We are seeking a highly motivated Sales Representative to become an integral part of our successful Sales Team. Preference will be given to Caymanians and legal residents of the Cayman Islands.

As a Sales Representative, you will play a key role in driving revenue growth and helping us achieve our ambitious sales targets. If you have a passion for sales and a commitment to excellence, we want to hear from you!

General Duties and Responsibilities:

- Provide support to assigned leads and clients, including but not limited to; assisting prospective clients with account openings, answering sales inquiries and preparing quotes, accepting client purchase and sale transactions and assisting clients with shipments and transfers.
- Keep track of sales inquiries in the company's CRM and follow up as required to maximize sales revenue.
- Prospect for clients and conduct business development on behalf of the company.
- Attend weekly meetings and contribute to the Sales Team's success.
- Perform all other reasonable duties assigned by the Sales Manager.

Qualifications / Experience:

- University diploma or equivalent.
- Sales experience (minimum 5 years' experience) with proven knowledge of investment products. Experience in commodity trading is preferred.
- Must demonstrate industry and market data analysis.
- Strong English communications skills, written and spoken.
- Computer literate in MS Office applications.
- Excellent interpersonal and organizational skills.

Base salary compensation will be between USD \$45,000 and \$50,000 per year, depending on experience, with an attractive sales commission structure.

This is a full-time position for 40-hours per week and the successful applicant will also receive health insurance, pension, and paid vacation as per the Cayman Islands Labour Act.

Please send a cover letter and your CV to ba@swpcayman.com

Closing date: Friday, 12 July 2024